

# Decarbonizing Heavy Industry

## Electrification and Digital Dynamics: New Business Paradigms

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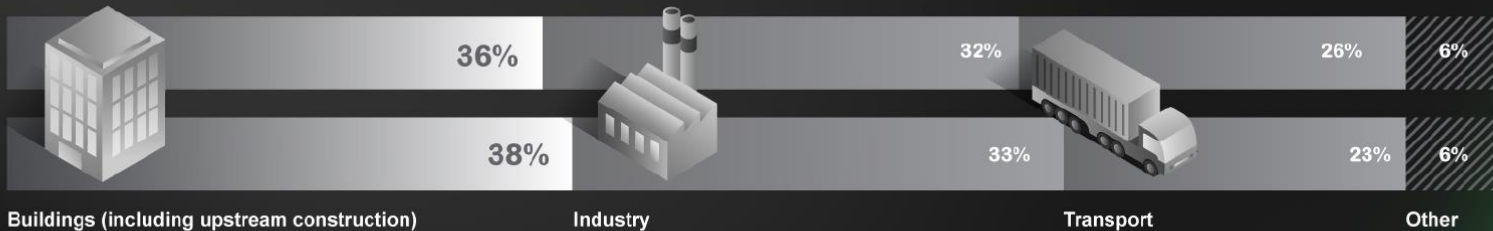
Schneider Electric



# Global Energy Systems Are Coupled With Emissions

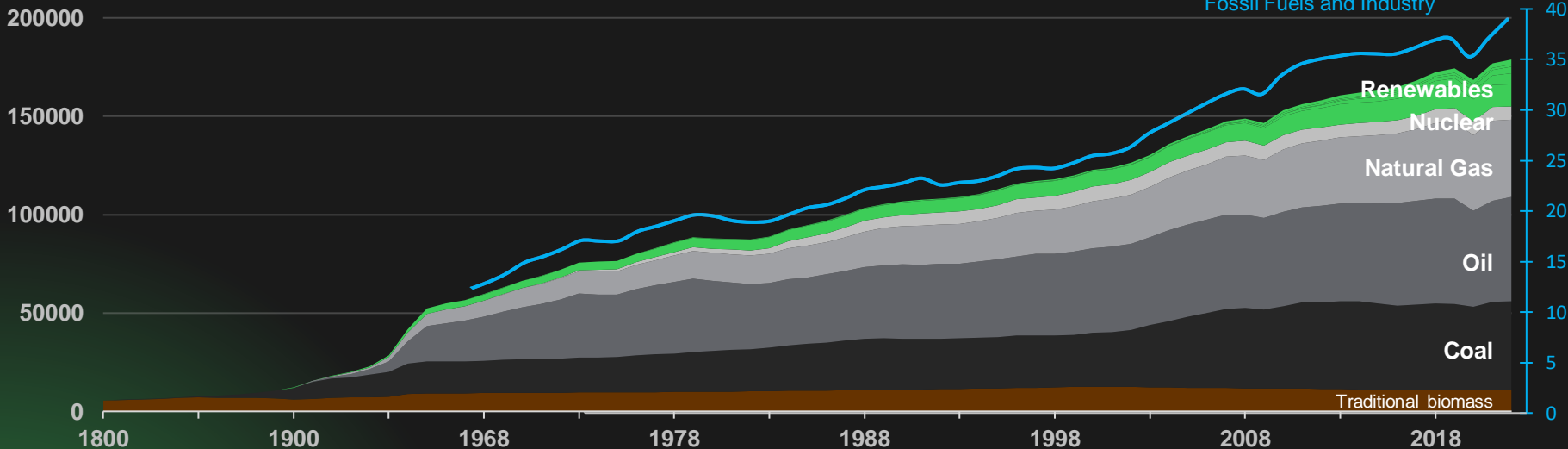
Share of global energy use

Share of global CO<sub>2</sub> emissions



## Global Primary Energy Consumption (TWh)

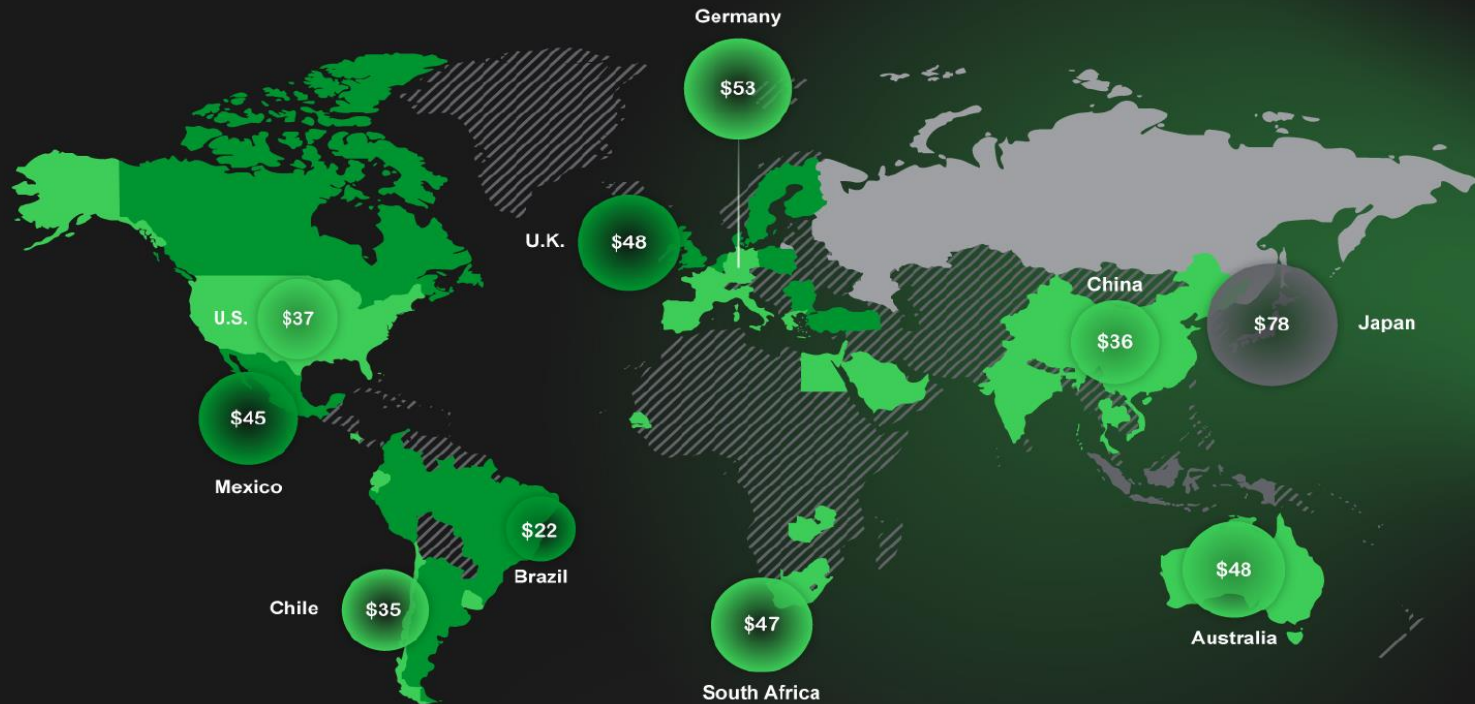
## CO<sub>2</sub> Emissions (Gigatons)



# Renewables Least Expensive New Electricity Source for 2/3 of the World

Cheapest source of Bulk Generation. Current LCOEs of New build solar, wind, coal and gas (2021)

■ Coal ■ Natural Gas ■ Wind ■ Solar ▨ Not covered



Source: BloombergNEF. Note: The map shows the technology with the lowest LCOE for new-build plants in each country where BNEF has data (H1, 2021). The dollar numbers denote the per-MWh benchmark levelized cost of the cheapest technology. All LCOEs are in nominal terms. Calculations exclude subsidies, tax-credit or grid connection costs. CCGT is combined-cycle gas turbine.

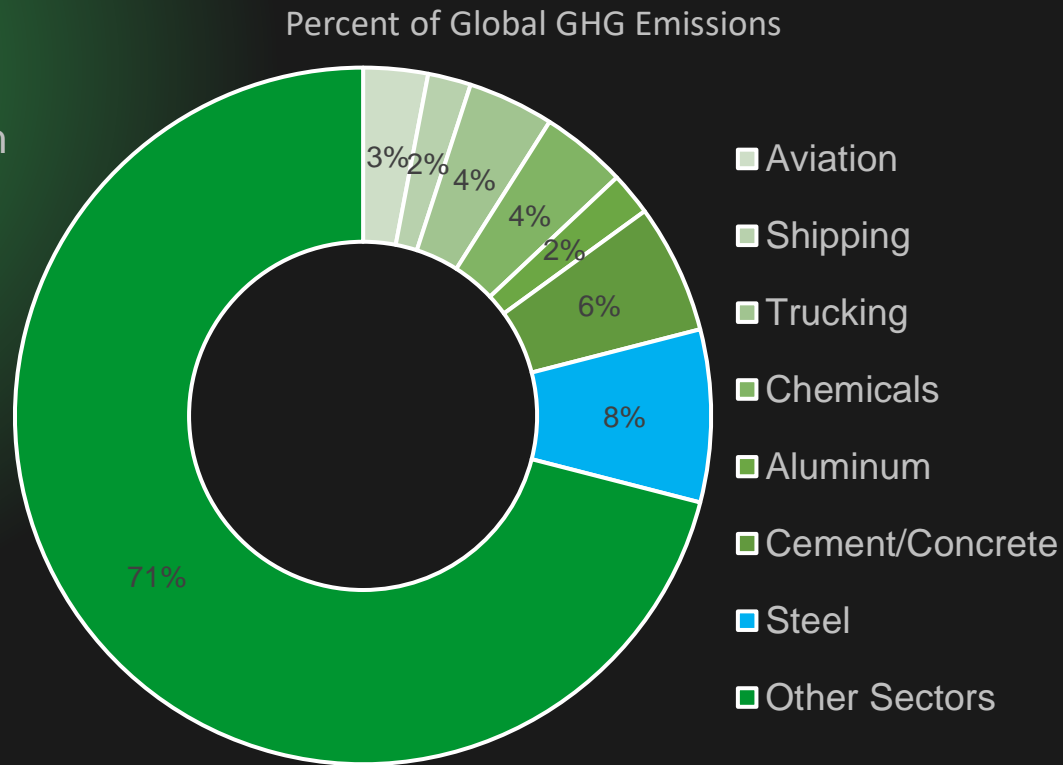
# The Industrial Decarbonization Challenge

Heavy industry represents ~30% of global emissions with potential to reach 50%

Demand growth projections by 2050:

- 80% aluminum
- 50% ammonia
- 40% cement
- 30% steel

50% of required emissions reductions need technology not yet at commercial scale





How do we tackle the opportunities?

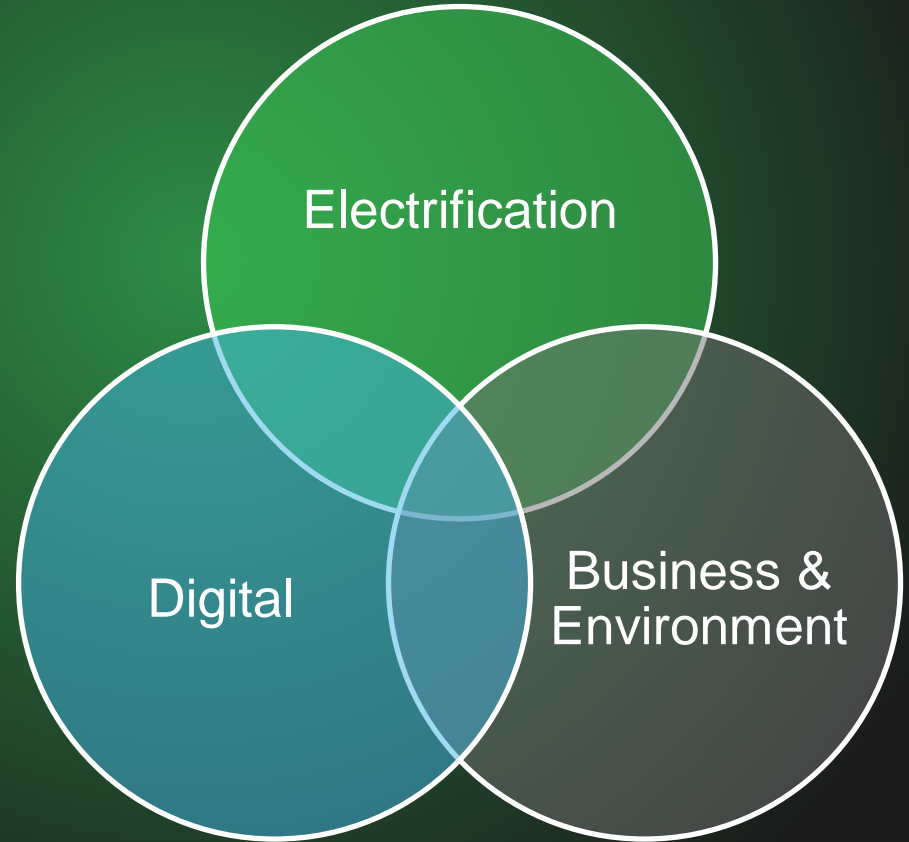
# Solutions Approach

## Three Pillars for Success

Digital transformation and automation

Electrification and grid integration

Economic and environmental impact assessment (i.e., the new business environment – win/win is a must)



# Demand Side is Critical

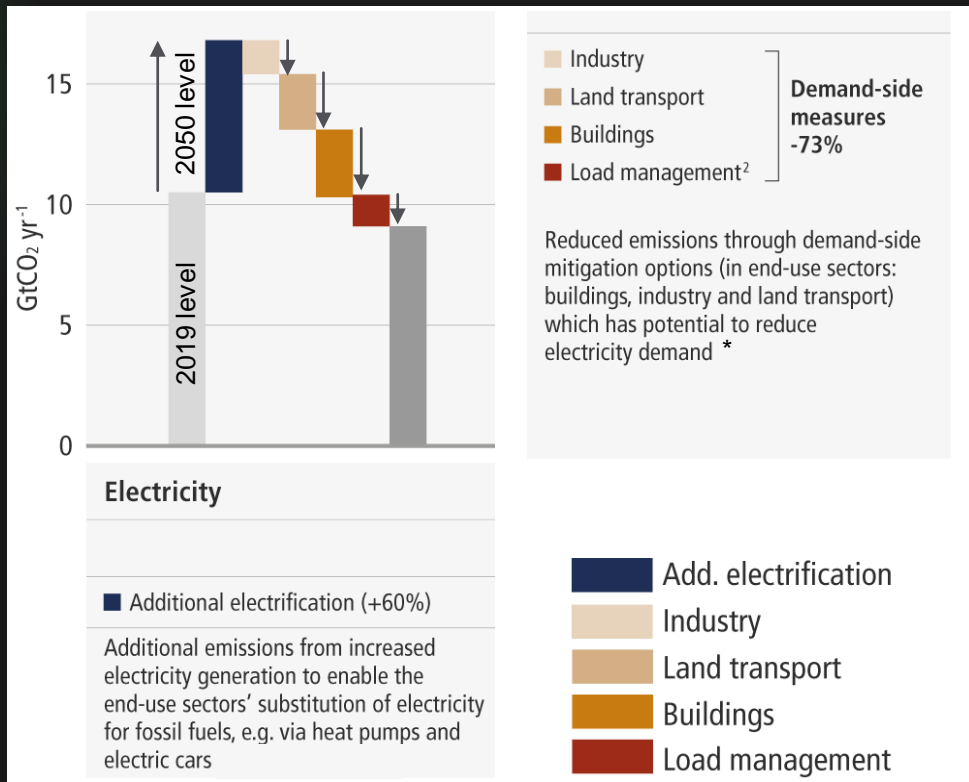
## Demand-side mitigation

Can be achieved through changes in:  
socio-cultural factors  
infrastructure design  
**end-use technology adoption**

## Load management

Demand-side **flexibility** that cuts across all sectors can be achieved through incentive design like time of use pricing/monitoring by artificial intelligence, diversification of storage facilities, etc.

## Electricity: indicative impacts of change in service demand



*\*Dependent on variability of the carbon intensity of electric supply*

# 'Flexibility' Key Enabler for Smart Energy Consumption



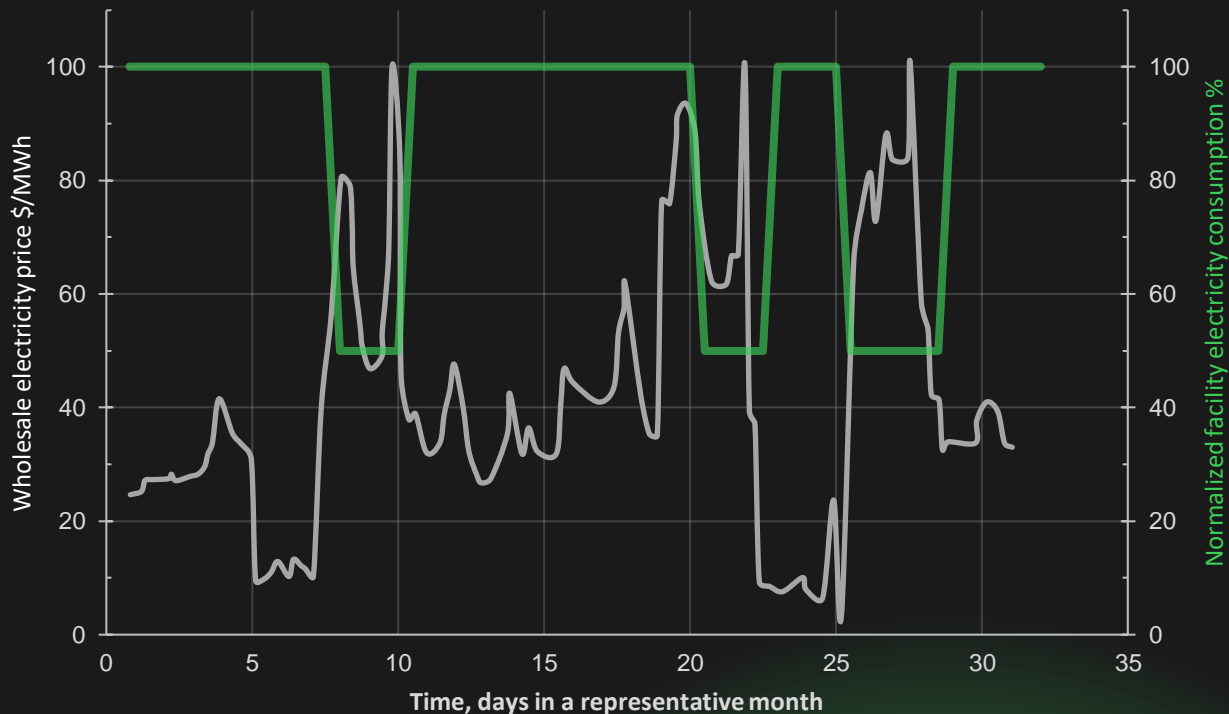
Participation in grid flexibility mechanisms



Demand side management opens new operating and business prospects

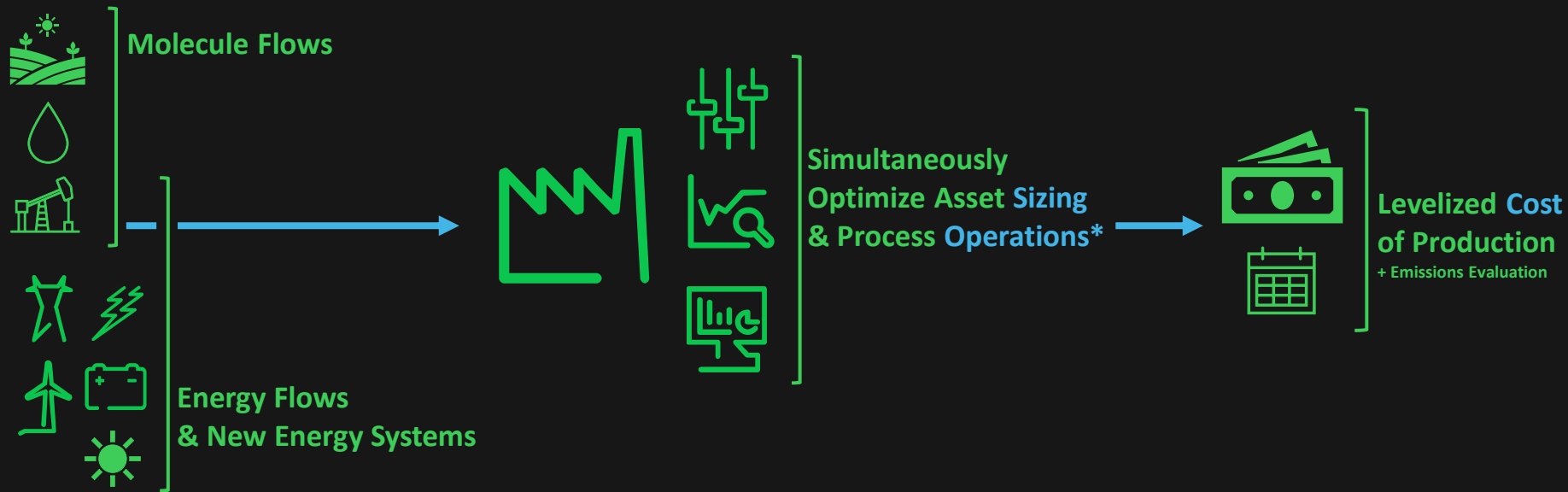
**Power and process integration leads to new flexibility paradigms for cost, carbon, and scheduling optimization**

## Example of flexible operation in response to variable electricity prices

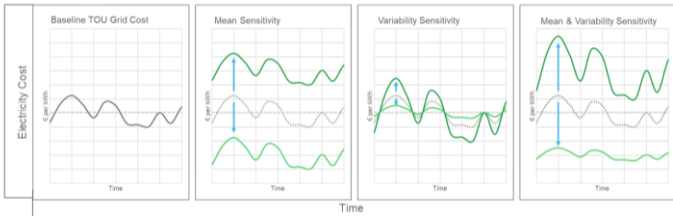




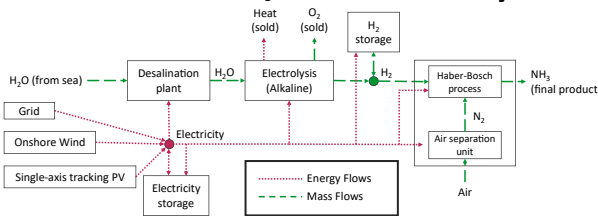
# SE Approach to Industry E2E Systems – Value Beyond Carbon



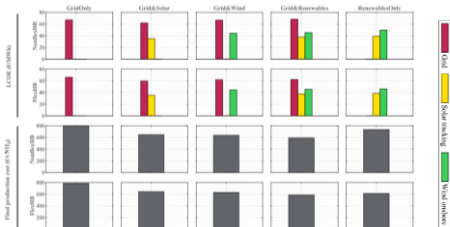
## Evaluate Energy Cost Scenarios



## E2E 'Smart' Flexibility

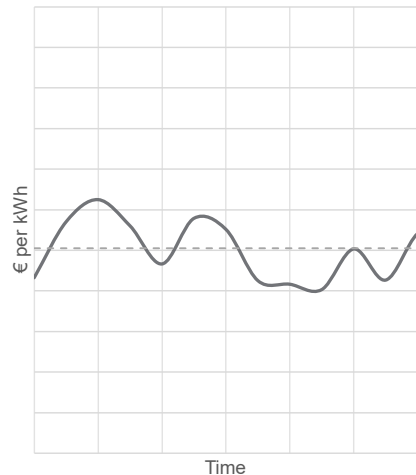


## System Optimized to Lower Production Cost

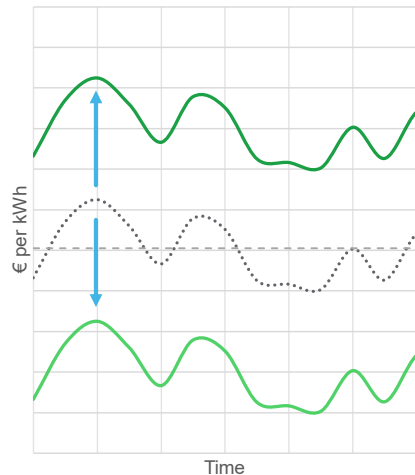


# Grid Costs Sensitivity – Modeled Variation as Key Variable

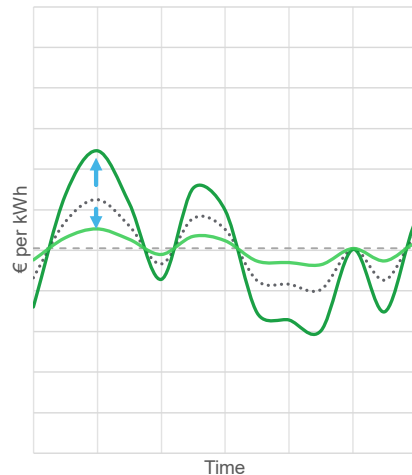
Baseline TOU Grid Cost



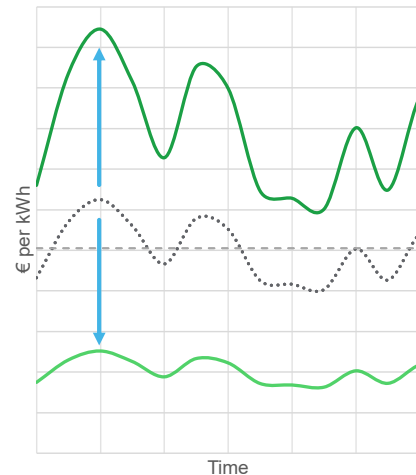
Mean Sensitivity



Variability Sensitivity



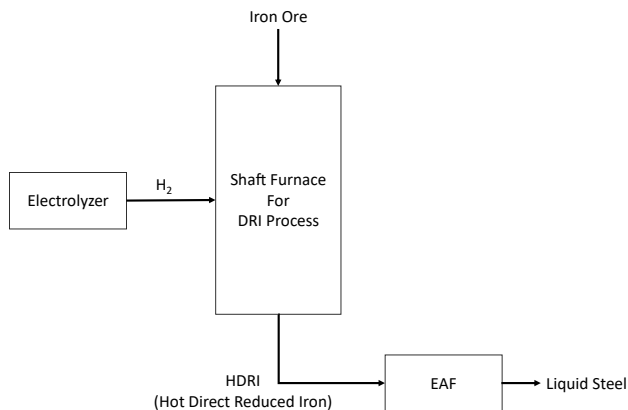
Mean & Variability Sensitivity



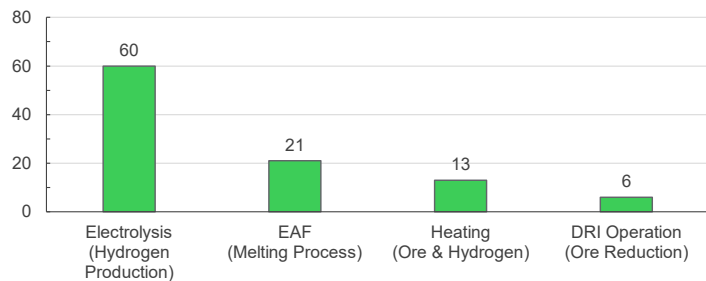


Steel

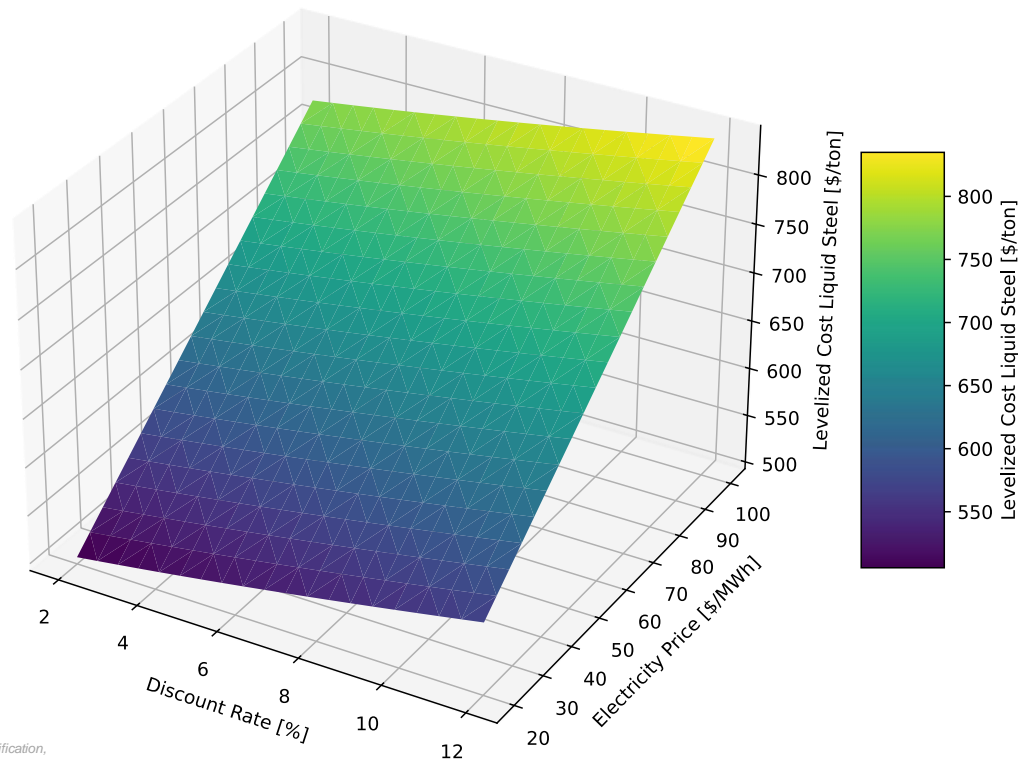
# Green Steel Hydrogen Demands Most Electricity in Process



% Electricity Consumption for DRI/EAF Steel Production



Effect of Electricity Price and Discount Rate on DRI/EAF Steel



# Green Steel Optimization Model

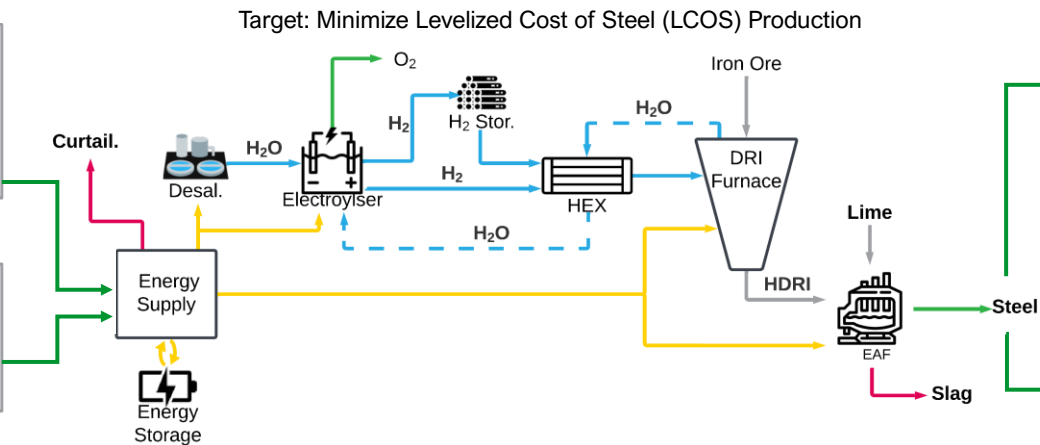
**Variables** → **Green Steel Production Optimization Model (CAPEX and OPEX)** → **Outputs**

## Energy Costs from Hourly Spot Prices

Baseline  
Increased Average  
Increased Volatility  
Increased Average and Volatility

## Energy Supply

Grid Only  
Grid + Onsite Renewables  
(Semi-islanded)  
Renewables Only (Islanded)



## Direct Outputs

Levelized Cost of Production  
Equipment Sizing  
Hourly Operational Profiles

## Calculated Outputs

Total Investment Costs  
Fixed Costs  
Variable Costs  
Energy Flows  
Material Flows

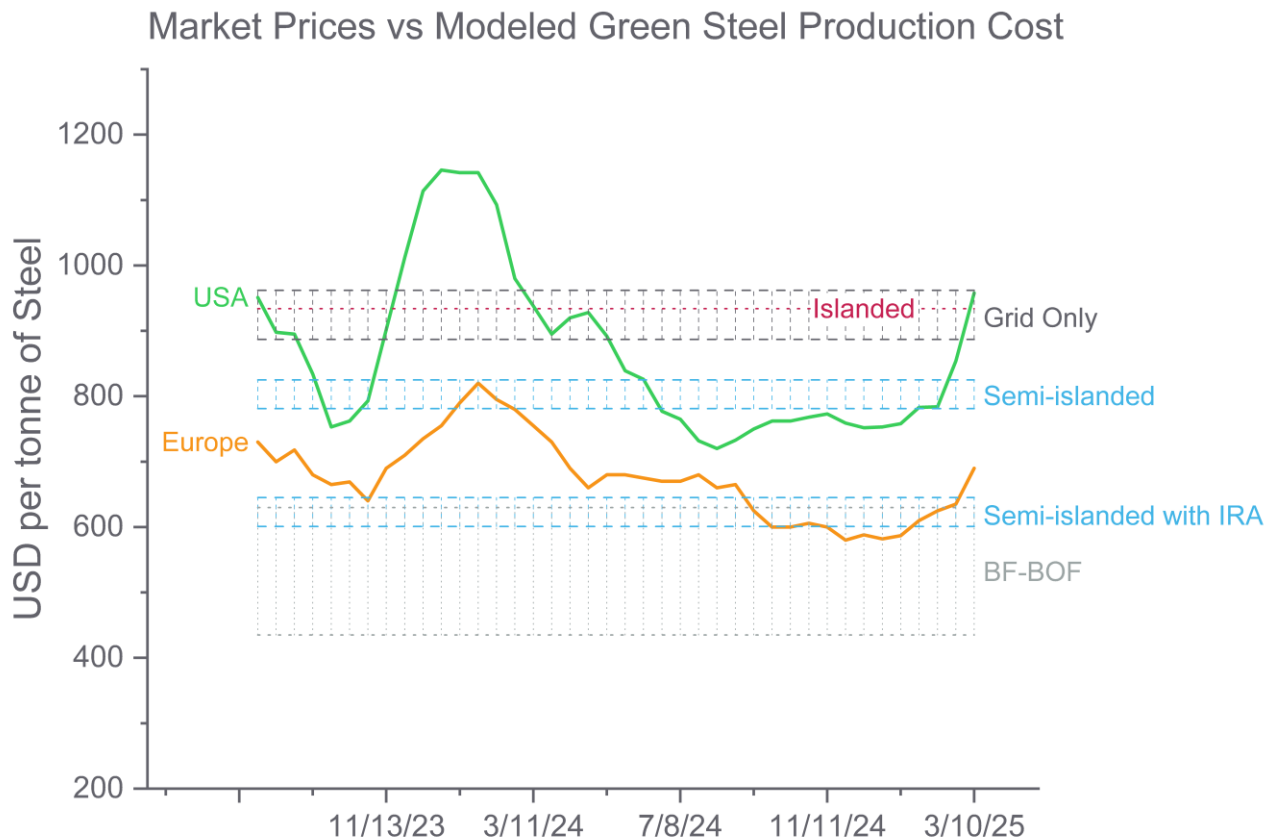
## Fixed Parameters

Investment Costs per Unit  
Stoichiometric Conversion

Material Pricing per Unit  
Alkaline Electrolysis (AEC)

Scheduling (2 Mt steel/year)  
Iron Ore and H2O Composition

# Green Steel Market Prices vs Production Cost



# Key Takeaways

## **Semi-Islanded Configurations Offer Superior Economics and Emissions Performance**

Steel plants that strategically combine grid electricity with onsite renewables can produce greener steel at lower costs than either fully grid-dependent or fully off-grid facilities, offering a practical pathway to cleaner steel production. Optimized hybrid energy systems with partial grid connectivity achieve 12-15% lower levelized steel costs than grid-only alternatives, with LCOS ranging from \$781-811/tonne compared to \$887-929/tonne, while enabling emissions reductions of 46-84% versus conventional routes.

## **Higher Capital Investment in Renewable Integration Yields Long-Term Savings**

Investing more upfront in renewable energy and hydrogen systems for steel production ultimately saves money by reducing exposure to unpredictable electricity prices and creating opportunities to benefit from price swings in energy markets. While semi-islanded configurations require 60-84% higher initial investment (\$4.5-7.9B versus \$2.8-4.3B for grid-only systems), this capital premium delivers superior lifecycle economics through operational cost reductions and strategic energy arbitrage during volatile grid pricing periods.

## **Energy Storage Preferences Challenge Conventional Assumptions**

The research reveals that storing energy as hydrogen—which can later be used directly in steel production—makes more economic sense than batteries for most steel plants, creating natural synergies between energy storage and manufacturing needs. Hydrogen consistently emerges as the preferred energy storage medium across optimization scenarios, serving dual purposes as both process input and energy buffer, with battery storage becoming economically viable only under specific high-volatility pricing conditions.

## **Grid Price Volatility Creates Economic Opportunity**

Fluctuating electricity prices, often considered a challenge for industry, can actually benefit steel producers with hybrid energy systems by allowing them to purchase grid power when cheap and use their own renewable energy when prices spike. Counterintuitively, increased grid price volatility consistently reduced overall production costs while driving investment toward expanded energy storage capacity, with the lowest LCOS achieved at the highest volatility scenarios tested.

<https://www.se.com/ww/en/insights/sustainability/sustainability-research-institute/>